



# HUDSON RIVER HEALTH CARE

Delivering Better Care, Better Health, and Lower Costs in Suffolk County

## Background

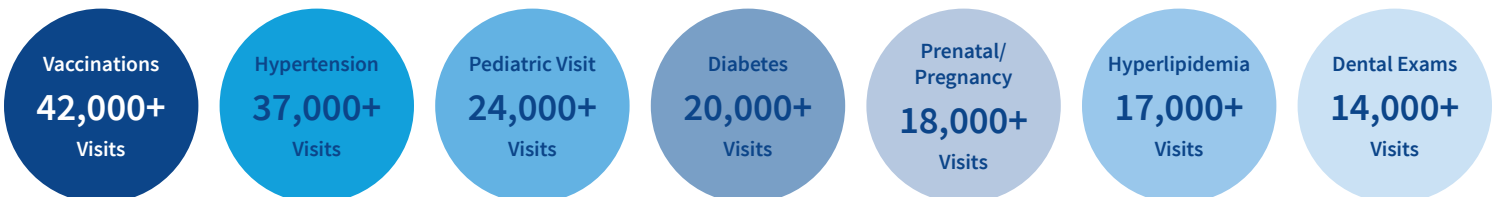
In 2012, at the request of the New York State (NYS) Department of Health and local county officials, Hudson River Health Care (HRHCare) began to transition eight county-run primary care centers into HRHCare Health Centers. The county clinics faced severe budget cuts and impending closures, which would have left 53,000 patients without a source of care and 500 employees at these sites without jobs. Instead, HRHCare assumed leadership of these health centers, refurbished and modernized the facilities, and optimized operations consistent with Federally Qualified Health Center (FQHC) productivity standards. In the transition of one center alone, Suffolk county saved \$4.9 million in staffing costs, added dental and mental health care, increased federal and state aid, and gave the community access to federal programs, such as those that provide free vaccines to children.



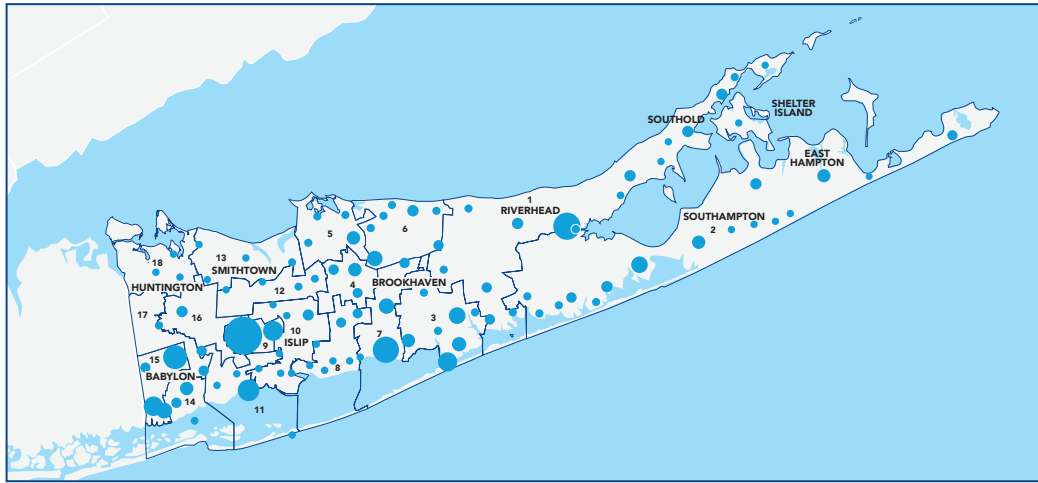
## Highlights

- Hudson River Health Care’s work in Suffolk county has helped ensure greater financial stability, in addition to enhanced, coordinated health care for residents. According to a 2009 report, the deficit associated with operating the county health centers was projected to grow 66% over 5 years, from \$22.5 million in 2005, to over \$37 million by 2010. Had the growth continued on the same trajectory, the deficit would have surpassed \$50 million by 2018
- Through this coordinated network, HRHCare serves 68,000 patients through 250,000 annual visits, with 330 full-time staff. Before the transition in 2012, the system served 53,00 patients, representing a 30% growth (15,00 patients) over the past 5 years
- HRHCare operates these sites as a unified network, with a single Electronic Medical Record (EMR) system, improved access through efficient staffing models, and extended weekday and weekend service hours
- HRHCare introduced dental services into the system, and now provides over 10,000 visits for exams, cleanings, and other services annually
- HRHCare has leveraged partnerships with state, federal, and foundation stakeholders to provide free medical and dental services for agricultural workers and veterans
- HRHCare has implemented a 127-student medical and dental residency program spanning the county, encouraging recently-graduated medical students to serve their local communities
- HRHCare Health Home, the largest in NYS, provides vital care management services to over 10,000 Long Island patients, and has successfully decreased hospital emergency department utilization by 26% in just two years
- HRHCare has introduced strategies to address the opioid crisis in Suffolk County, which has suffered from the highest rate of opioid deaths in NYS, such as responsible clinical practice guidelines for prescriptions and Naloxone (Narcan) training to equip communities with the appropriate skills to act in case of an overdose emergency
- HRHCare continues to invest in improving efficiencies through value based care, and serves in a leadership capacity within the Suffolk Care Collaborative as a part of the Delivery System Reform Incentive Payment (DSRIP) Program

## Patient Snapshot: High Volume Services for Suffolk County 2018 - Present



# HRHCare by Legislative District



None/Uninsured <b>39,218</b> Patients	Medicaid/CHIP/Other <b>32,601</b> Patients	Medicare <b>3,290</b> Patients	Private <b>7,420</b> Patients	<b>TOTAL</b> <b>80,529</b> Patients
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HRHCare Site	2018 Total Patients		Achievements	2018 Patient Visits		Suffolk Legislative District	Representative
Greenport	1,841		<ul style="list-style-type: none"> <li>Established a partnership with the Long Island Farm Bureau, to better serve agricultural workers</li> <li>New full-time provider in Greenport, now offering four late nights and Saturday hours</li> </ul>	6,172		1	Al Krupski
Riverhead	9,030	14,960	<ul style="list-style-type: none"> <li>Expanded prenatal education</li> <li>Partnership with NYS Dental Association to provide free dental care to agricultural workers during a one-day event, with plans to replicate the event each year</li> <li>Shared planning and referral partnership with Peconic Bay Medical Center</li> <li>19 residents in Family Medicine have expanded their work to train on opioid use disorders</li> <li>Telehealth psychiatry being introduced in May of 2018</li> </ul>	28,728	48,348	2	Bridget Fleming
Southampton	5,930			19,620			
Shirley	10,915		<ul style="list-style-type: none"> <li>Extensive outreach and partnership with fellow community based organizations</li> <li>New SAMHSA funds will be used to expand MAT services in Shirley</li> <li>Hosting Stony Brook social work interns to support screening and care</li> </ul>	36,925		3	Rudy Sunderman
Coram	10,684	19,906	<ul style="list-style-type: none"> <li>Coram transition saves the county hundreds of thousands of dollars annually</li> <li>Additional social worker added to meet increased need for behavioral health services</li> <li>New PCCC (Patient-Centered Call Center) in Coram, adding 22 local FTEs and improving patient experience</li> <li>Developing Prompt Care experience to address walk-in patients with increased expedience</li> </ul>	38,301	71,296	7	Rob Calarco
Patchogue	9,222			32,995			
Brentwood	14,634		<ul style="list-style-type: none"> <li>Expanded pediatrics, women's health, and prenatal education</li> <li>New SAMHSA funds will be used to expand MAT services in Brentwood</li> </ul>	57,830		9	Sam Gonzalez
Amityville	7,809	17,183	<ul style="list-style-type: none"> <li>Added an infectious disease specialist to Amityville</li> <li>Expanding dental services – now two dentists, and hosted a large children's dental health month in Amityville</li> <li>Amityville serves as the regional disaster response location for Suffolk County</li> <li>Wyandanch received NYS funds for the development of an innovated comprehensive wellness center</li> <li>New SAMHSA funds will be used to expand MAT services in Wyandanch</li> </ul>	29,197	65,345	15	Duwayne Gregory
Wyandanch	9,374			36,148			
Huntington	252		<ul style="list-style-type: none"> <li>Under construction, to open June 2018</li> </ul>	461		18	Dr. William Spencer
Mobile Health Unit - since service started	838		<ul style="list-style-type: none"> <li>Our new mobile van in Suffolk County is providing expanded service in conjunction with behavioral health partners</li> <li>We've partnered with local veterans' advocacy groups to make appointment scheduling easier</li> <li>HRHCare staff participated in career fairs at the local high schools</li> <li>We hold an event every year on Veterans Day, at which we provide free dental care for all those who have served our country, at any of our sites for one year.</li> </ul>	1,396		4	Thomas Muratore
						5	Kara Hahn
						6	Sarah Anker
						8	Bill Lindsay
						10	Thomas Cilmi
						11	Steven Flotteron
						12	Leslie Kennedy
						13	Rob Trotta
						14	Kevin McCaffrey
						16	Susan Berland
						17	Thomas Donnelly
<b>Grand Totals:</b>	80,529			287,773			

Patient count includes non-billable encounters for the year 2018 based on HRHCare Patient Data.

<sup>1</sup> <http://suffolktimes.timesreview.com/2015/07/60971/countys-riverhead-health-center-is-last-to-be-privatized/>  
<sup>2</sup> <https://nyshealthfoundation.org/grant-outcome/building-capacity-to-preserve-primary-care-on-long-island-gor/>  
<sup>3</sup> <https://www.hrhcare.org/hrhcare-assumes-leadership-of-three-suffolk-county-community-health-centers/>  
<sup>4</sup> <https://www.newsday.com/long-island/suffolk/bellone-moves-to-turn-over-amityville-clinic-to-nonprofit-1.7443783>

<sup>5</sup> According to HRHCare 2017 Uniform Data System Compendium which is Federally-Filed data and publicly available  
<sup>6</sup> See HRHCare CommunityHealth Care Collaborative Health Home 1-pager  
<sup>7</sup> <https://www.ncadd.org/blogs/addiction-update/suffolk-county-highest-rate-of-overdose-deaths-in-new-york-state>